



Business Opportunities in Used Oil -
Transformation by 2027

19th May, 2022

BUSINESS OPPORTUNITIES IN USED OIL - TRANSFORMATION BY 2027

MAY 19, 2022 India Habitat Centre, New Delhi

Jointly organised by PRAI and HPCL in association with Rosefield Energy Tech

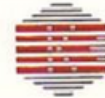


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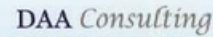
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Savita Oil Technologies



IFP Petro Products (P) Ltd.



DAA Consulting



Standard Greases & Specialties



AGENDA

9.00 am	Registration	
10.00 am	Welcome Address	Madan Lal Khandelwal, PRAI
10.15 am	Inauguration of the Seminar	
10.35 am	Context Setting	Shailendra Gokhale, Rosefield Energy Tech Pvt Ltd
10.50 am	Keynote Address by the Chief Guests	Mr. Mahesh Poddar, MP (Rajya Sabha)
11.20 am	Tea Break	
11.45 am	The Evaluation of Re-Refined Base Oils in comparison with imported Re-Refined Oils for Industrial Fluids	Dr. A.K. Jain, HPCL
12.05 pm	Decoding Sustainability for Re-Refined Oil: Leading the way	Sunit Mukherji, Shell
12.15 pm	Way Forward on the Implementation of Circular Economy in Used Oil	
12.45 pm	Availability of recyclable oil and its impact on circular economy	Dr. Shashank Nivsarkar, Sr. PRAI member
1.10 pm	Lunch	

1:10

pm

AGENDA

(contd)

2.15 pm	Indian Oil's Initiative in Promoting RRBO and Sustainability in Circular Economy	Rajesh Nambiar, IOC
2.45 pm	Life Cycle Assessment of Used Oil	Trinayana Kaushik, TERI
3.15 pm	GST Purview in Used Oil Re-Refining	Akshay Arvind, DAA Consulting
3.45 pm	Tea Break	
4.00 pm	Transformation of a Used Oil Sector by 2027:A Way Forward	A Panel Discussion consisting of an OEM, an Oil Company, an Additive Company and a Re-Refiner
5.00 pm	Vote of Thanks	

CHIEF GUEST



Shri Mahesh Poddar
Member of Parliament,
Rajya Sabha

SPEAKER INFORMATION



Mr. Madan Lal Khandelwal
President, PRAI

M.L. Khandelwal, a post graduate in Engineering, from IIT Delhi, is recognized for taking on most challenging tasks with his exhilarating presence. He has over fifty years of managerial and engineering experience and a phenomenal record of team leadership and has subject matter expertise for many organisations in India and abroad. He has promoted Continental Petroleum Ltd. and Unique Techno Associates Pvt. Ltd. manufacturing, marketing and exporting premium quality lubricants and fuel oils for industrial and automobile applications. He is the chairperson of these companies with headquarters at Jaipur and factories at Behror (Rajasthan) and Dahez SEZ-1 (Gujarat). He is an open communicator who forms productive partnership with contributors at different levels. He is a dedicated professional with his firm commitment to the responsibilities undertaken. He is also holding top key positions in many social organisations devoted to human welfare. He has been President of PRAI for more than 8 years.

SPEAKER INFORMATION



Mr. Shailendra Gokhale
Director, Rosefield Energy Tech Pvt Ltd

Shailendra Gokhale is a highly experienced energy professional with a broad global experience and with major strengths in Value Engineering and international trade management. He is globally renowned and recognized expert in the global value chain of lubricants and currently he advises some of the best Lubricants companies globally. He is a much sought-after speaker, having participated in various international conferences. Shailendra has in excess of 30 years experience in the Energy Industry. After working with Lubrizol India for 5 years, he moved to BP/Castrol India. Later he moved to UK, as a member of global leadership team in their Lubricants division. After working for 17 years at senior leadership positions, he started his own consultancy to work in the lubricants sector. Shailendra has to his credit consultancy assignments with Energy Major like Petronas, ENOC, Infineum, BP/Castrol, Brenntag, HPCL, Morris and few MNCs. He is an external advisor to Boston Consulting Group (BCG). Shailendra has a degree in mechanical engineering and a diploma in international trade management. Shailendra is also a member of Energy Institute, London.

SPEAKER INFORMATION



Mr. Philip Mathew
Secretary General, PRAI

Mr Philip Mathew, a Science Graduate is the Managing Director of Mangalam Lubricants (P) Ltd. which manufactures all kinds of automotive, industrial lubricants and greases. The company is the largest recycler of used lubricant oils in Eastern India, having employed “Eco Friendly Process” with technology used for recycling. He has more than 37 years of experience. He has participated in various seminars organised by PRAI, IIP Dehradun, State Pollution Control Board and presented papers on re-refining technologies. Mr Philip Mathew, is a respected person involved with various social and charitable organisations. He has been the President of Petroleum Re-refiners Association of India, an all India association of lube oil recyclers and is currently the Hon. Secretary General of PRAI. Under his leadership, recyclers got recognition by the Ministry of Petroleum, who came forward to help the ailing industry. Presently Mr Mathew is the President of Jharkhand Small Industries Association.

SPEAKER INFORMATION



Mr. Amitabh Kumar Jain

Research and Development,

Hindustan Petroleum Corporation Ltd

Mr. Amitabh Kumar Jain is M.Sc in physical chemistry and PhD in Biochemistry from University of Delhi. He has worked in Hindustan Petroleum for past 32 years of which 2 years as operations officer and 30 years in Research and Development. Currently heading Product development and OEM Business. Handled development of branded fuels and after sales fuel solutions apart from development of new lubricating oils and greases. Was instrumental in obtaining businesses from various OEM's apart from defence and railways for HPCL by virtue of differentiated products. Has 7 patents and more than 50 papers to his credit. Guided 3 PhD students for completion of their degree from different universities.

SPEAKER INFORMATION



Mr. Sunit Mukherji
Supply Chain Head,
Shell Lubricants India

Sunit is the Supply Chain head for Shell Lubricants India. He is a Post Graduate in Management from NITIE and a Production Engineer from BIT Ranchi. He has been in the Industry for over 20 years in diverse Supply Chain roles encompassing Make, Source, Plan and Delivery. He started his career with Automobile and post that have been in Food and Beverage companies with the best of the FMCG companies like Mondelez International, Nestle, Heinz, Hindustan Coca Cola and Britannia. He has successfully led large scale Supply Chain transformations, Operational excellence projects and driven Lean 6 Sigma to drive benefits across the value chain thereby contributing significantly to the bottom line. He is routinely invited to speak in National/ International Supply Chain forums as well in Top B Schools and has been awarded Supply Chain Professional of the year award twice in a row in 2018.

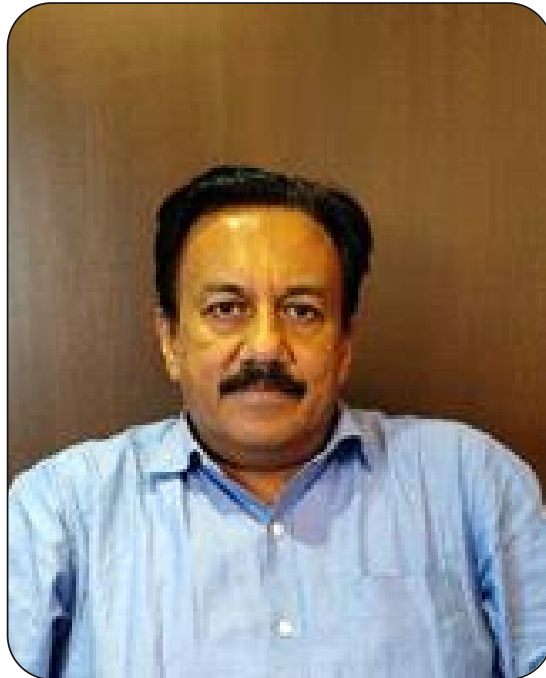
SPEAKER INFORMATION



Mr. Akshay Arvind
Partner, DAA Consulting

Akshay Arvind is Chartered Accountant and Company Secretary with over 10 years of experience in Management Consulting and Indirect Taxation. He is a Partner at DAA Consulting heading the Mumbai operations of the firm. He has done over 100+ tax optimization studies for various Fortune 500 and Indian Multinational clients where he has added value through his out-of-the-box thinking and innovative structuring of business transactions. He is a prolific litigator with a successful track record before Tax Tribunals. He is also a regular speaker at various Indian & International Industry & Trade conferences.

SPEAKER INFORMATION



Mr. Rajesh Nambiar
Chief General Manager (Technical Services),
Head office, Indian Oil Corp Ltd

Mr. Rajesh Nambiar is the Chief General Manager (Technical Services), Head office, Indian Oil Corp Ltd. He is a Mechanical Engg from Birla Institute of Technology(BIT), Ranchi. He has Experience of more than 30 years in Petroleum Sector. His Current Job Profile-Head of Technical Services provides Technical support for OEMs and customers for following-Product development initiatives, Monitoring developmental product Trials for initial fill and service fill requirements of Auto OEMs. Support to Field engineers on Condition Monitoring of high-performance products, Trouble shooting for field problems, Support to field for Seminars conducted for OEMs & Customers in India & Abroad, Equipment Builder approvals for products, New grade introduction under Servo brand, Interaction with R&D centre for formulation requirements of products and developments. He has Presented technical papers in International conferences. He holds a joint patent with IOC R&D team on a novel tractor transmission oil(UTTO) developed under brand Servo.

SPEAKER INFORMATION



Ms. TrinayanaKaushik

Research Associate, Centre for
Resource Efficiency and Governance,
The Energy Resources Institute (TERI)

She is a M.Sc. Climate Science and Policy; B.Sc. Chemistry (Hons.). She is involved in several projects and has been conducting Life Cycle Assessment (LCA) of different materials and processes to ultimately promote the most sustainable and circular options in the market. These include comparative LCA, material flow analysis of products like automobiles, polymers, fuels and their end of life processes. She has authored articles on the subject, which are due to be published in several organisational newsletters. She has been a ICIMOD Hi-AWARE scholar during her masters with the experience in working towards revival of mountain springs in Northwestern Himalayas. During her academic years, she had carried out a carbon footprinting exercise for the university.

PANEL DISCUSSION



FOR ON
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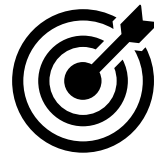
SHRI PREET MATHUR
SHRI D.L. KHANCHIKAR
SHRI MANISH PODDAR
SHRI SANJAY KUMAR
SHRI SUDHIR KUMAR

Event Overview



Close to 200 stakeholders from various segments of the Used Oil sector were present

More than 95 Re-Refiners from all over the country were present for the Seminar.



Seminar was inaugurated by the Chief Guest -Shri Mahesh Poddar, Member of Parliament (Rajya Sabha), Jharkhand

The seminar was graced by the attendance of Shri Deepak Srivastava, Deputy Secretary (MKT), MoPNG and Shri Sudhir Kumar, Advisor (Industry), NITI Aayog.

Also in attendance was Ms. Swati Sharma, Senior Research Fellow at CPCB; Dr. Manoj Srivastava, Pr. Scientist, IIP Dehradun and Dr. Suneel Pandey, Director, Environment and Waste Management Division, TERI.

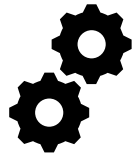


Panel Discussion consisted of Mr. Arun Jalali, Sr. GM & Head, Field Service, Tata Motors; Mr. Sanjay Kumar, ED (Lubes), HPCL; Mr. Gautam Mehra, Chairman/MD, Savita Oil Technologies; Mr. Alok Sharman, Regional Director - South Asia and MD -India, Brenntag Ingredients; Mr. SunitMukherji, Supply Chain Head, Shell and Shri ML Khandelwal, President, PRAI



Support Infrastructure

- To ensure proper Collection of Used Oil



Reverse Logistics

- To ensure that Used Oil flows back to re-refiner efficiently



Technology Upgrade

- To ensure re-refiners meet quality standards of RRBO equivalent to Virgin base oils.



Collaborative Efforts

- To ensure that all stakeholders work collaboratively to create a win-win situation for all.

Summary

We at RosefieldEnergy Tech Pvt. Ltd., would like to thank you for your support.

Your participation made this event truly historic!

We are looking forward to our sustainable alliance.

SEMINAR ON BUSINESS OPPORTUNITIES IN USED OIL - TRANSFORMATION BY 2027

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Thank you

Rosefield Energy Tech Pvt Ltd

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